

THE RANCH - BELVEDERE-TIBURON JOINT RECREATION COMMITTEE

Approved Budget for FY 23-24 - March 1, 2023 - February 29, 2024

	18-19 Year	19-20 Year	20-21 Year COVID YR	21-22 Year		Proposed Budget 23-24
PROGRAM SUMMARY						
Academy Revenues	644,433	653,735	294,263	609,226		828,000
Academy Expenses	399,166	388,492	165,702	384,497		526,000
Net Academy Program	245,267	265,243	128,561	224,729		302,000
Adult Revenues	166,601	201,635	58,518	165,548		111,000
Adult Expenses	97,129	128,018	49,154	108,114		74,450
Net Adult Program	69,472	73,617	9,364	57,434		36,550
Camps Revenues	557,195	649,337	149,497	487,533		605,100
Camps Expenses	333,914	350,130	78,734	247,369		359,000
Net Camps Program	223,281	299,207	70,763	240,164		246,100
Other Program Revenues	424,690	388,244	188,318	382,311		411,500
Other Program Expenses	289,484	265,567	113,223	252,942		269,950
Net Other Program	135,206	122,677	75,095	129,369		141,550
Interest Income	-	-	2,412	244		-
Net non Program	-	-	2,412	244		-
Facility Rental Income	18,658	20,999	858	3,823		5,000
Facility Rental Expense	790	2,566	118	105		800
Total Facility Rental	17,868	18,433	740	3,718		4,200
Subtotal Program Revenue	1,811,577	1,913,950	691,454	1,648,441		1,960,600
Subtotal Program Expense	1,120,483	1,134,773	406,931	993,027		1,230,200
Program Net	691,094	779,177	284,523	655,414		730,400

REVENUE

Fees Revenue	-	-	-	67,022		60,000
Community Contributions Revenue	-	-	124,730	68,600		-

EXPENSES

Administrative Expenses	(678,565)	(654,680)	(475,920)	(632,141)		(677,487)
Branding/Grand Opening/New Bldg Ex	-	-	-	-		-
Dairy Knoll Expenses	(57,012)	(55,855)	(23,975)	(33,669)		(49,000)

Check adjustments (2019)	121	34,284			
Strategic planning expenses (2019)		(2,295)			
tennis court resurface (2019)		(13,000)			
Solar Panel Buy Out					
Net Gain/Loss	(44,362)	87,631	(90,642)	125,226	63,913
Depreciation		27,180	18,399		
Net Operating Income after deprecia	(44,362)	60,451	(109,041)		
Year End Reserves	125,359	214,285	165,783	274,581	

	18-19 Year	19-20 Year	20-21 Year COVID YR	21-22 Year	Proposed Budget 23-24
	End Financials	End Financials	End Financials	End Financials	23-24
ACADEMY					
Spring 2022(AC3)					
Academy Revenues	163,111	150,982	14,264	95,406	223,000
Academy Expenses and Contractor Pa	65,416	57,458	10,661	34,425	92,000
Academy Payroll	43,645	36,090	17,236	32,010	48,000
Net Academy III	54,050	57,434	(13,633)	28,971	83,000
Fall 1 & 2 2022(AC1)					
Academy Revenues	151,539	200,180	209,178	226,698	296,000
Academy Expenses and Contractor Pa	66,234	86,598	43,052	100,860	125,000
Academy Payroll	35,570	39,002	52,060	44,673	75,000
Net Academy I	49,735	74,580	114,066	81,165	96,000
Winter 2023 (AC2)					
Academy Revenues	166,912	151,278	65,720	165,346	220,000
Academy Expenses and Contractor Pa	76,299	69,629	21,333	72,852	90,000
Academy Payroll	34,944	28,520	17,395	31,834	50,000
Net Academy II	55,669	53,129	26,992	60,660	80,000
Dance/Ballet Program Revenue	22,546	35,405	5,888	23,359	28,000
Dance/Ballet Program Expenses and P	6,945	9,722	2,079	8,124	10,000
Net Ballet Program	15,601	25,683	3,809	15,235	18,000
Toddler Revenue	11,008	9,268	5	5,629	3,000
Toddler Expenses and Payroll	3,720	3,504	567	3,631	1,000
Net Toddler Program	7,288	5,764	(562)	1,998	2,000
Teen Revenue	18,562	19,209	378	9,868	8,000
Teen Expense	12,356	16,620	1,319	8,114	5,000
Net Teen Zone Program	6,206	2,589	(941)	1,754	3,000

Birthday Party Revenue	30,120	4,355	-	-	-
Birthday Party Expense	18,619	4,170	-	-	-
Net Birthday Program	11,501	185	-	-	-
Cotillion Program Revenue	80,635	83,058	(1,170)	82,920	50,000
Cotillion Program Expense	35,418	37,179	-	47,974	30,000
Net Cotillion Program	45,217	45,879	(1,170)	34,946	20,000
Total Academy Program					
Revenue	644,433	653,735	294,263	609,226	828,000
Expenses	399,166	388,492	165,702	384,497	526,000
Net	245,267	265,243	128,561	224,729	302,000

	18-19 Year	19-20 Year	20-21 Year COVID YR	21-22 Year	Proposed Budget 23-24
	End Financials	End Financials	End Financials	End Financials	23-24
ADULTS					
Adult Spring					
Adult Revenue	48,972	68,564	14,368	49,951	40,000
Adult Supervision					
Adult Expenses	34,603	39,396	20,460	27,842	26,000
Net Spring	14,369	29,168	(6,092)	27,967	14,000
Adult Summer					
Adult Revenues	32,465	31,809	14,398	48,444	23,000
Adult Supervision				-	
Adult Expenses	13,030	27,736	9,520	32,972	16,100
Net Summer	19,435	4,073	4,878	15,472	6,900
Adult Fall					
Adult Revenues	34,503	57,547	12,666	36,319	25,000
Adult Supervision				-	-
Adult Expenses	26,173	29,670	9,324	24,364	16,250
Net Fall	8,330	27,877	3,342	11,955	8,750
Adult Winter					
Adult Revenues	50,661	43,715	17,086	30,834	23,000
Adult Supervision					
Adult Expenses	23,323	31,216	9,850	22,936	16,100
Net Winter	27,338	12,499	7,236	7,898	6,900

Total Adult Program					
Revenue	166,601	201,635	58,518	165,548	111,000
Supervision Expenses	97,129	128,018	49,154	108,114	74,450
Net	69,472	73,617	9,364	57,434	36,550

	18-19 Year	19-20 Year	20-21 Year COVID YR	21-22 Year	Proposed Budget 23-24
	End Financials	End Financials	End Financials	End Financials	23-24
CAMPS					
CIT Revenue	22,349	28,831	4,840	21,000	23,000
CIT Expenses	16,711	15,336	32	1,275	11,500
Net CIT Camp	5,638	13,495	4,808	19,725	11,500
Angel Island Revenue	414,904	447,644	42,679	276,093	407,100
Angel Island Expense	261,067	254,453	11,078	153,776	250,000
Net Angel Island	153,837	193,191	31,601	122,317	157,100
Art & Garden Camp Revenue	20,060	25,327	38,325	42,140	30,000
Art & Garden Camp Expenses	10,141	14,092	17,887	17,327	17,500
Net Art & Garden camp	9,919	11,235	20,438	24,813	12,500
Fantastical Adventures Revenue	99,882	147,535	63,653	148,531	145,000
Fantastical Adventures Expenses	45,995	66,249	49,737	74,991	80,000
Net Camp FA	53,887	81,286	13,916	73,540	65,000
	-	-	-	-	-
	-	-	-	-	-
Net	-	-	-	-	-
Total Camps					
Revenue	557,195	649,337	149,497	487,764	605,100
Expenses	333,914	350,130	78,734	247,369	359,000
Net	223,281	299,207	70,763	240,395	246,100

	18-19 Year	19-20 Year	20-21 Year COVID YR	21-22 Year	Proposed Budget 23-24
	End Financials	End Financials	End Financials	End Financials	23-24
OTHER PROGRAMS					

Summer Youth Revenues	26,404	13,000	13,715	21,335	12,000
Summer Youth Expenses	18,993	5,470	9,129	14,180	7,800
Net Summer Youth	7,411	7,530	4,586	7,155	4,200
Taekwondo Program Revenues	45,444	43,738	13,696	35,177	28,000
Taekwondo Program Expenses	29,712	32,202	9,176	25,475	19,600
Net Taekwondo Program	15,732	11,536	4,520	9,702	8,400
Tennis Program Revenues	181,683	175,045	125,894	256,279	275,000
Tennis Program Expenses	125,465	127,641	77,256	194,100	212,000
Net Tennis Program	56,218	47,405	48,638	62,179	63,000
BB League Revenues	19,391	21,627	53	10,785	22,000
BB League Expenses	7,254	6,528	1,449	5,921	10,000
Net BB League Courts	12,137	15,099	(1,396)	4,864	12,000
Tennis Court Revenues	22,348	23,635	32,960	52,609	55,000
Tennis Courts Expenses	5,212	5,808	5,368	7,223	10,000
Net Tennis Courts	17,136	17,827	27,592	45,386	45,000
Special Event Revenues	123,820	107,499	2,000	6,126	19,500
Special Event Expenses	84,447	69,445	3,841	4,508	11,550
Net Special Events	39,373	38,053	(1,841)	1,618	7,950
Clothing/Uniform	-	-	-	-	-
Clothing/Uniform Expenses	-	1,993	-	1,535	(1,000)
Net Clothing Sales	-	(1,993)	-	-	-
Brochure Ad Income	5,600	3,700	-	-	-
Brochure Expense	18,401	16,480	7,004	-	-
Total Other Program	(12,801)	(12,780)	(7,004)		
Revenue	424,690	388,244	188,318	382,311	411,500
Expenses	289,484	265,567	113,223	252,942	269,950
Net	135,206	122,677	75,095	129,369	141,550
	18-19 Year	19-20 Year	20-21 Year COVID YR	21-22 Year	Proposed Budget 23-24
	End Financials	End Financials	End Financials	End Financials	23-24
FACILITY RENTALS					
Tiburon Community Room Revenue	1,977	3,200	510	-	-

Tiburon Community Room Expense	135		-	-	-
Net Tiburon Community Room	1,842	3,200	510	-	-
Belvedere Community Ctr Revenues	7,165	10,201	183	1,213	2,000
Belvedere Community Ctr Expense	416	2,186	118	-	400
Net Belvedere Community Ctr	6,749	8,015	65	1,213	1,600
Dairy Knoll Rental Revenue	9,516	7,598	165	2,610	3,000
Dairy Knoll Rental Expenses	239	380	-	-	400
Net Dairy Knoll	9,277	7,217	165	2,610	2,600
Total Facility Rentals					
Revenue	18,658	20,999	858	3,823	5,000
Expenses	790	2,566	118	-	800
Supervision	-	-	-	105	-
Net	17,868	20,999	740	3,718	4,200

	18-19 Year	19-20 Year	20-21 Year COVID YR	21-22 Year	Proposed Budget 23-24
DAIRY KNOLL	End Financials	End Financials	End Financials	End Financials	23-24
PG&E Electricity/Gas/ Solar	(7,351)	(6,685)	(5,799)	(7,369)	(7,500)
Water/Sewer	(1,167)	(1,271)	(1,174)	(1,211)	(1,800)
Internet	(3,000)	(3,000)	(3,547)	(3,250)	(3,400)
Telephone/Communication/Fire	(3,927)	(4,109)	(3,704)	(3,424)	(4,300)
Email service	(2,599)	(1,719)	(2,855)	(2,189)	(2,500)
Tech Support	(2,830)	(2,061)	(1,692)	-	(2,500)
Bldg Maintenance Expenses	(7,807)	(2,115)	(1,796)	(4,159)	(5,000)
Building Supplies	(4,502)	(2,586)	(501)	(1,142)	(2,000)
Custodial Supplies	(2,057)	(1,428)	(1,899)	(2,791)	(4,000)
Custodian	(21,772)	(30,881)	(1,008)	(8,134)	(16,000)
Total Dairy Knoll	(57,012)	(55,855)	(23,975)	(33,669)	(49,000)

ADMINISTRATIVE EXPENSES

	18-19 Year	19-20 Year	20-21 Year COVID YR	21-22 Year	Proposed Budget 23-24
	End Financials	End Financials	End Financials	End Financials	23-24
Accounting and Payroll Charges/ADP	(4,101)	(6,124)	(5,560)	(5,317)	(6,250)
Audit	(9,900)	(10,300)	(11,000)	(11,400)	(12,700)

Auto Mileage Allowance	(2,216)	(1,694)	(196)	(1,251)	(2,000)
Bank Charges and Bank Purchases	(837)	(976)	(1,006)	(947)	(1,500)
Copy Machine	(7,703)	(7,650)	(8,669)	(7,824)	(9,600)
Credit Card Charges	(11,134)	(48,744)	(28,435)	(66,310)	(75,000)
Equipment	(3,368)	(4,110)	(117)	(22,757)	(3,000)
Fingerprinting	(980)	(1,327)	(392)	(784)	(1,000)
Office Supplies	(5,155)	(3,955)	(253)	(520)	(500)
Payroll Taxes	(23,453)	(27,399)	(23,760)	(26,302)	(27,000)
Postage	(6,890)	(3,835)	(1,543)	(5,324)	(6,500)
Professional Services	(7,125)	(2,950)	(2,575)	(6,375)	(2,000)
Publicity	(8,938)	(9,618)	(3,829)	(7,089)	(9,000)
Recognition	(5,848)	(6,267)	(1,500)	(4,210)	(5,000)
Registratrion Software	(42,500)	(17,793)	(17,448)	(17,598)	(20,937)
Workers Comp Insurance	(19,738)	(16,901)	(14,992)	(13,182)	(15,000)
Unemployment	-	(1,069)	(14,078)	(3,282)	(2,000)
Administrative Staff Payroll	(385,931)	(358,105)	(278,552)	(337,056)	(364,000)
Health & Dental	(87,612)	(83,166)	(54,050)	(58,751)	(68,000)
Conferences and Meetings	(1,749)	(3,510)	(613)	(1,026)	(2,000)
Mass Mutual Retirement Benefits	(43,129)	(38,917)	(7,352)	(30,169)	(37,050)
Administrative Expense	(258)	(270)	-	(20)	(250)
Brochures	-	-	-	(4,647)	(7,200)
Administrative Personnel Costs	(678,565)	(654,680)	(475,920)	(632,141)	(677,487)

SPECIAL EVENTS

	18-19 Year	19-20 Year	20-21 Year COVID YR	21-22 Year	Proposed Budget 23-24
	End Financials	End Financials	End Financials	Projections	FY22-23
Spring Carnival Revenue	-	3,875	-	770	4,000
Spring Carnival Expense	1,247	3,058	1,247	108	3,000
Spring Carinval Staffing	-	184	-	-	300
Net Spring Carnival	(1,247)	633	(1,247)	662	700
Tiburon Car Show	-	19,926	-	-	2,000
Tournament Expense	-	15,642	-	-	-
Tournament Staffing	-	-	-	-	-
Net Golf Tournament	-	4,284	-	-	2,000
Tiburon Taps Revenue	2,000	39,731	2,000	-	-
Tiburon Taps Expense	2,445	16,283	2,445	-	-
Tiburon Taps Staffing	-	542	-	-	-
Net Tiburon Taps	(445)	22,906	(445)	-	-
Half Marathon Revenue	-	13,371	-	-	4,000

Half Marathon Expense	-	3,651	-	-	500
Half Marathon Staffing	-	552	-	-	-
Net Half Marathon	-	9,168	-	-	3,500
Halloween Carnival Revenue	-	5,060	-	2,908	4,000
Halloween Carnival Expense	-	2,548	-	2,281	3,000
Halloween Carinval Staffing	-	-	-	-	300
Net Halloween Carnival	-	2,512	-	627	700
Gingerbread Houses Revenue	-	1,440	-	2,448	3,000
Gingerbread Houses Expenses	-	1,139	-	1,969	1,900
Gingerbread Houses staffing	-	230	-	-	300
Net Gingerbread	-	71	-	479	800
Father Daughter Dance Revenue	-	2,765	-	-	2,500
Father Daughter Dance Expense	-	1,162	-	-	2,000
Father Daughter Dance Staffing	-	-	-	-	250
Net Father Daughter Dance	-	1,603	-	-	500
Misc Revenue	-	-	-	-	-
Misc Expense	149	7,664	149	150	-
Net Misc (SE-Misc)	(149)	(7,664)	(149)	(150)	-
Total Special Event Revenue	2,000	86,168	2,000	6,126	19,500
Total Special Event Expense	3,841	51,147	3,841	4,508	10,400
Total Special Event Staffing	-	1,508	-	-	1,150
Net Special Event	(1,841)	33,513	(1,841)	1,618	7,950

(missing AI Ad Race event info)